Ling 281 Fall 2018

Paper #2 – Analysis of Persuasive Appeals and Rhetorical Strategies *Minimum 1400 words*

Write an analysis of an academic text's argument, with particular emphasis on rhetorical strategies.

<u>Use MLK's "Letter from Birmingham Jail"</u> to demonstrate an understanding of "persuasive appeal" and "rhetorical strategy." Ultimately, your paper will demonstrate an explicit knowledge of choices authors make to inform, influence, or persuade audiences.

To be successful, this analysis will include the following components:

- 1. An introduction that <u>introduces</u> your **project** to the reader and <u>describes</u> the work to be done in the body of the paper.
 - a. <u>Preview</u> the general **organization** of your paper
 - b. <u>Preview</u> the **key questions** your paper addresses
 - c. <u>State</u> *your* **claim** and **reason** concerning what you notice about the rhetorical choices authors make
- 2. An explanation of the authors' central claim and reason, as well as background on the **author**, the **audience**, the **social context**, the **place of publication**
- 3. A discussion of the authors' use of persuasive appeals. You may decide to discuss logos (logic), pathos (emotion), and ethos (credibility), or you may decide to discuss only one of these appeals. These appeals are achieved by using rhetorical strategies, so your investigation will begin by identifying a strategy and then showing how it persuades through logic, emotion, and/or credibility.
- 4. A conclusion that tells the significance or consequence of understanding persuasive appeals.

Although these sections are listed separately, your paper will link them through smooth transitions. Remember that you will need to provide quoting and examples to support your claim.

Due Dates:

10/16 – **Outline due**; in-class writing

- 10/23 submit revised paper to turnitin on Blackboard
- 11/9 final draft of paper 2 submitted to turnitin on Blackboard