Chapter 6: Phase 1: Analyzing the Environment 131

Exhibit 6.18: Critical Planning Issue Prioritization Worksheet, 2017

Instructions: Allocate 100 points among the emerging issues to indicate priority (more points = higher priority)

Emerging Issue

Integration

Financial improvement

Organizational design

Culture transformation

Physician alignment Service portfolio

Population health management

Partnerships Value

Description

Seamlessly connect all aspects of the system operationally and electronically, with a focus on shared incentives and accountability

Stabilize and improve financial performance and position to ensure the system is able to fund both routine and strategic priorities moving forward

Redesign the organizational structure, where necessary, to ensure the proper flow of information and decision making

Develop a consistent organization-wide culture based on a unique set of values that will make the system attractive to both customers and employees

Establish formal relationships with physicians across all specialties that are mutually beneficial and successful

Implement the ideal product and market mix to bolster and sustain long-term growth

Set mechanisms and processes to improve the health of a defined population(s) within the service area

Affiliate with organizations and/or provider groups through a variety of models to extend the system’s reach or grow in desired markets and services

Improve clinical outcomes and customer experience at the lowest possible cost Total Points

Allocated Points

100

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