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Base on the last report, I had another meeting with Kirsten and, we were discussing the project and find a way to clean the data first and upload them in Salesforce. She will meet with Michael to help us. In my meeting with him, he said we can’t upload the whole data in Salesforce since the data a mixer with new and old data because of Kirsten's license we can’t. So, I did another zoom meeting with Kirsten, and we were trying to add small data to make sure everything works great. I started cleaning the data in excel to avoid the duplicate and missing data since it’s a huge data. After cleaning the data, I did start to upload them to Salesforce. So, this is my plan first clean the excel files then upload them. When I will upload them, I will start cleaning up the data on Salesforce. I know it will take time but I’m happy and ready to make this project. This project taught me many things such as how to merge data and how can I upload them. And give me an image of how I can use the system in my field. This project improves my skills and strategy as well. Working on my project help me to understand the Analysis of Competitive Position Ch 7. As an administrator and leader, this project gives me a chance to practice what I have learned and what I’m learning on the project.